



TRANSFORMING LIVES

THROUGH DIGITAL INNOVATION

The International Technology Enabled Care Conference. Unlocking insights. Building knowledge. Improving outcomes.

TSA™

Unlocking the power of proactive and preventative care services

Paul Berney
Associate, TSA





The voice of technology
enabled care

directors of
adass
adult social services

Unlocking the power of proactive and preventative care services

In Partnership With:



The promises of proactive and preventative care

Better outcomes and experiences for people draw and care and support

Support people to stay safe, well and independent in a place of their choosing for longer



The promises of proactive and preventative care

Support demand management and generate cashable savings

Stopping, reducing and delaying costs.



The promise of proactive and preventative care

**Providing data and insight that
supports making better informed
care decisions**



66%

Agree or strongly agree that **proactive TEC represents the long term future of TEC services** and will eventually replace traditional reactive approaches; efforts should focus on supporting and accelerating now.

Source: TSA State of the Sector 2025 with PA Consulting

Who is it for?

What should the service deliver?

Which technologies do I use?

How do I launch?

How do I build the business case?

Where is the evidence it works?

Contributors to this guide

Input from commissioners, digital leads etc from:

- Carmarthenshire (Delta Wellbeing)
- Cornwall
- Enfield
- Essex
- Herefordshire
- Hertfordshire
- Lancashire
- London Borough of Sutton
- Mole Valley (Surrey)
- Norfolk
- North Somerset
- Nottinghamshire
- Sheffield
- Shropshire
- Sunderland
- Wolverhampton
- Worcestershire

A blueprint in three parts

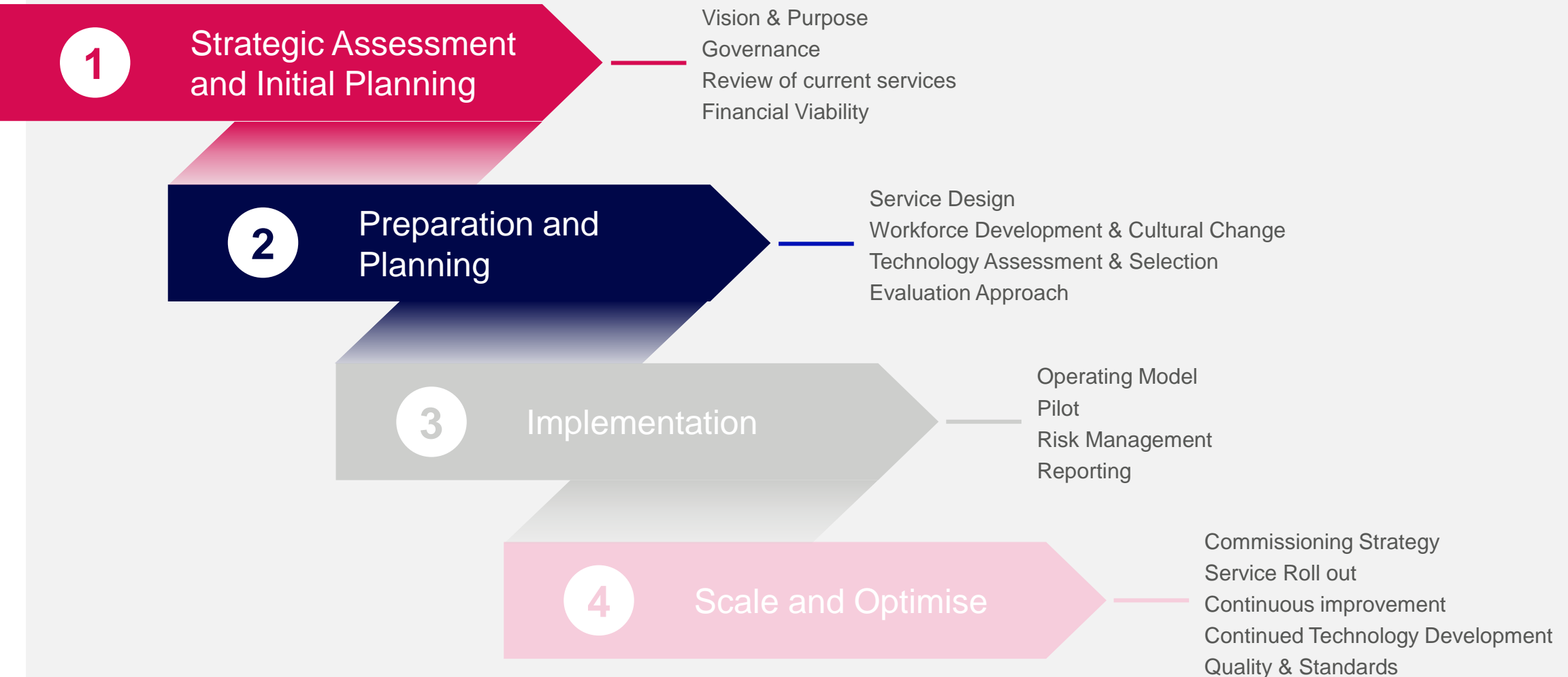
Step by step guide

Financial Model



Solutions overview

A phased approach to introducing new services



Structure of the Guide

Stage

- Introduction: why is this stage important?
- What are the goals of this stage?
- What are the key considerations for this stage?
- What are the key questions for commissioners to ask?
- Further references
- Lived experience example
- Exemplar from Local Authority
- Check point

Phase 2: Preparation and Planning

Service Design – service model types and examples

In-house only	In-house with partners for specific tasks	Managed Service delivered by partners	Trading company
Hertfordshire	Sheffield	London Borough of Sutton (Medequip/Access)	Carmarthenshire (Delta Wellbeing)

Phase 2: Preparation and Planning

Service Design – service model types and examples

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delivered by
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Trading company

Hertfordshire

Sheffield

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Sutton
(Medequip/Access)

Carmarthenshire
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Thank You

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#ITEC2025

