

Digitally Enabled Lives: Connected Communities & Collaborative Futures

Newcastle, November 2025

Committing to the Northeast & our Digital Journey

Chris Donnelly
Managing Director (UK)

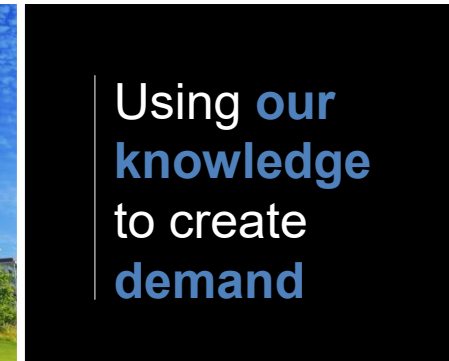


Expertise in our target verticals

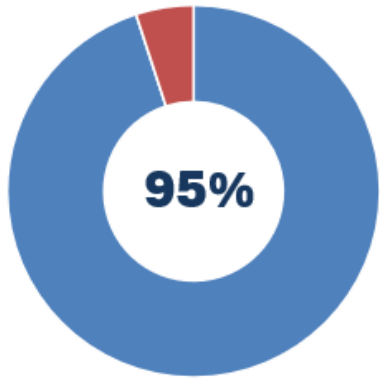
Who are Legrand?

35,000 Employee's

Operations in 90 Countries



Investing in the Northeast



of our UK sales are from
products **made and designed** in
Britain *2025



3,717m2 facility

120 Employees

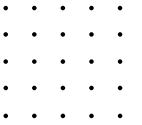
Rising to 200

500k+ Products per
year



Legrand Care -

- **More than 45 years of knowledge and experience integrated within one brand**
- Legrand care is born from the integration of the brands that make up the Assisted Living and Healthcare (AL&HC) business unit of Legrand:
- Intervox, Neat, Tynetec, Jontek and Aid Call.
- With more than 40 years of knowledge and experience the brands are brought together with shared values under a common strategic vision



Our Core Markets

Our Solutions

Legrand Care works innovating and creating digital products and connected care services which enable:

- Ageing in place, empowering and enabling people to live the healthiest and most fulfilling lives in their own home.
- The creation of safe environments through technology for users, professionals, carer's and family.
- Delivery of fully managed technology solutions to support the efficient provision of enhanced care services.

"Our solutions are designed for all care environments and user profiles"



Independence At Home



Grouped Living



Care Homes and Hospitals





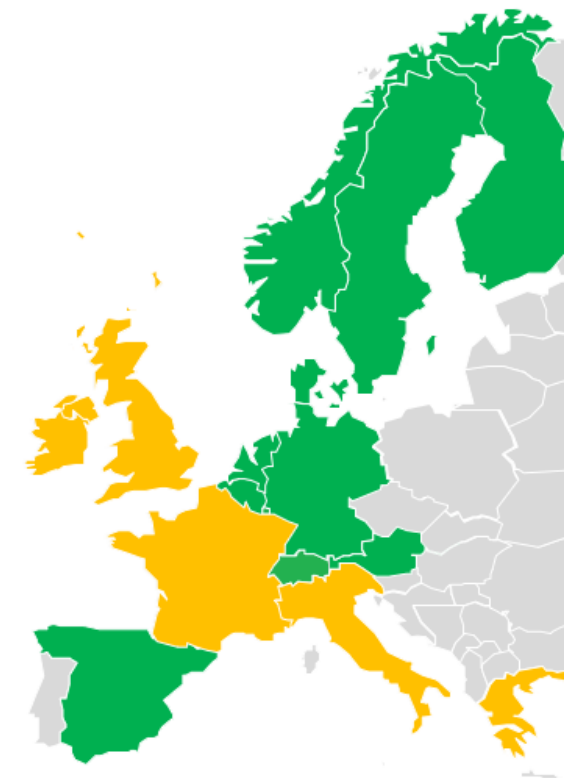
In numbers...



We are a diverse global team

Legrand Care is a global team created to respond to the Legrand group goal: [to improve people's lives](#). This shared vision is the essence of our commitment and our consolidated strategy in this new brand.

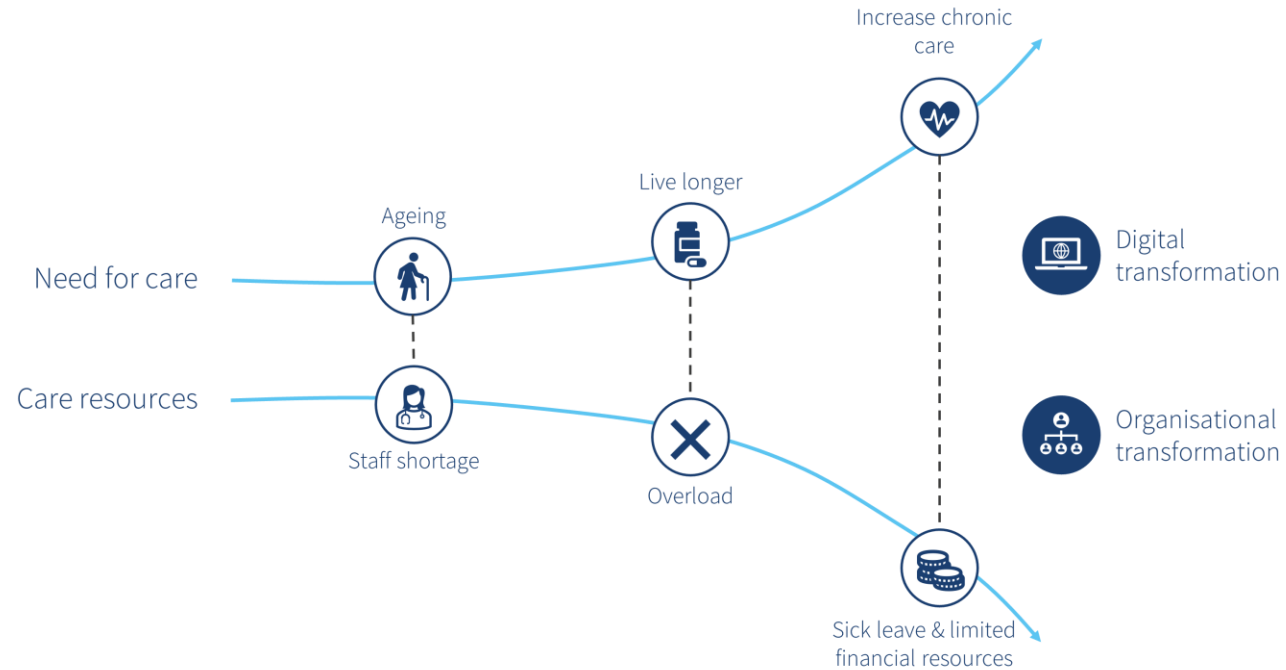




Accelerating the demand and adoption of digital care solutions

The European connected care market is driven by a need for **efficiency and cost containment**, driving a shift towards primary and community care, requiring remote monitoring and increased collaboration among professionals.

THE PARADOX OF CARE



- 2030** the EU may face a shortfall of 1.3M healthcare workers
- 20%** of Europe's population aged 65 and older and increasing
- 42%** of physicians report burn out



The future is at home

Our Focus

The future of care is at home, and its demand is accelerating

Personalized, Connected
& Integrated care solutions are essential



Ageing in Place

Home-based care preferred by individuals, is also cost-effective for the government and benefits clearly the well-being.



Digitalization

Fully connected technology enables personalization and integration, adapting the technology support to the needs of the user.



Proactive care

Use the available information in the systems to proactively understand the needs of the elderly such that e.g. falls can be prevented.



Holistic and Patient-Centered Care

Integrating healthcare, social care, and community support ensures comprehensive well-being for individuals.



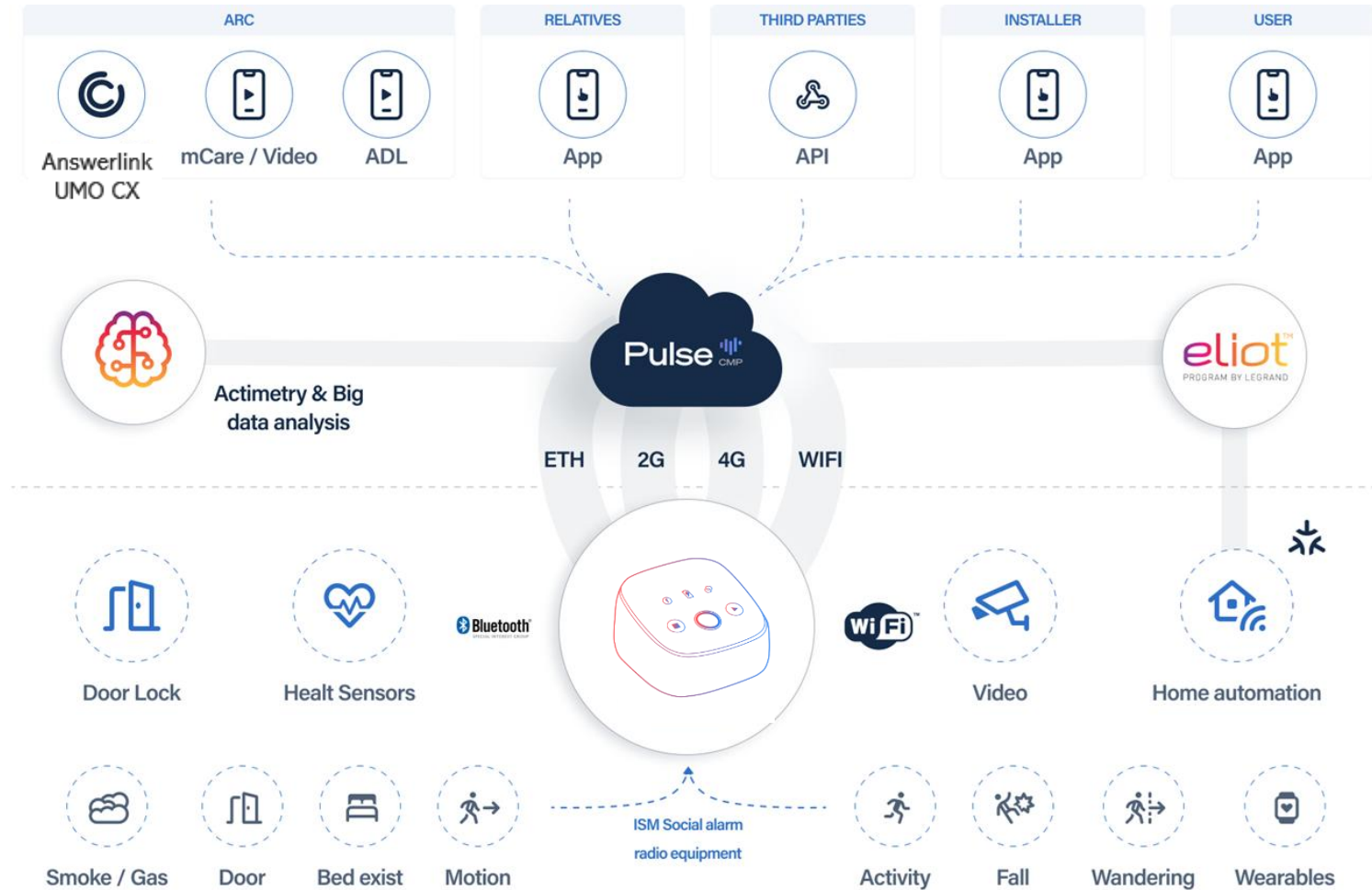
Digital transformation in care is expanding towards a proactive, predictive, and preventative approach, with the ROI for healthcare providers.



Legrand Care Ecosystem



**Continuously
expanding to
support our
customers' needs**



Better device management through data analytics

Pulse CMP-BI

Pulse CMP-BI is an advanced data analysis tool that allows you to collate information from Pulse CMP and perform advanced analysis of the data corresponding to your Carephone and peripheral devices across your whole estate.

Quick overview of data through easy-to-use graphs and icons

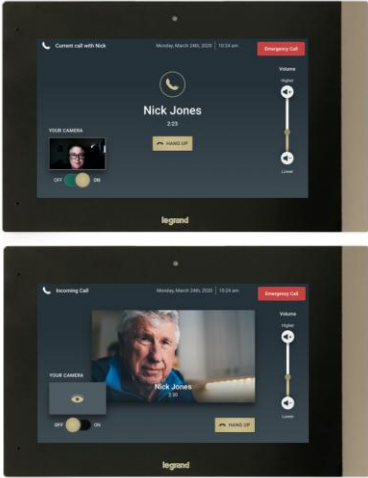
- Individually configurable display for numerous KPIs
- Heatmap for signal strength
- Device mapping
- Analysis criteria can easily be configured
- Smart notifications (new incidents, trends)
- Early detection through advanced analysis and smart notifications
- Powerful, scalable & flexible architecture ready for additional features



The Next Step Grouped Living

Our Infinity IP Grouped Living Solution is ‘Building Connected Communities’

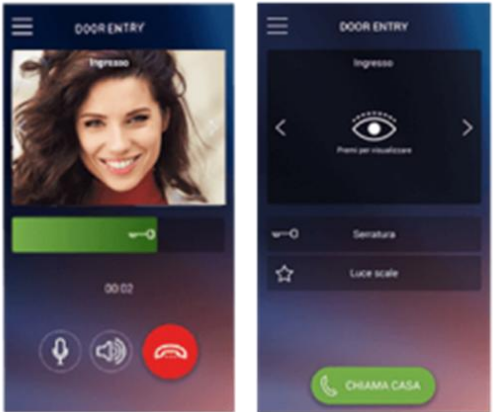
And ‘Empowering Social Inclusion’



Powerful end-to-end IP Connectivity

Dedicated grouped living and video door entry solution

- ✓ Elegant design suitable for modern living environments
- ✓ Full IP digital infrastructure
- ✓ End-to-end secure digital communication
- ✓ Remote access with OTA update capability
- ✓ Touchscreen user interface
- ✓ Flush mount and surface mount installation option
- ✓ Options for onsite and offsite management
- ✓ Battery backed for added resilience and security



Care cycle

Digitally supporting the full patient journey

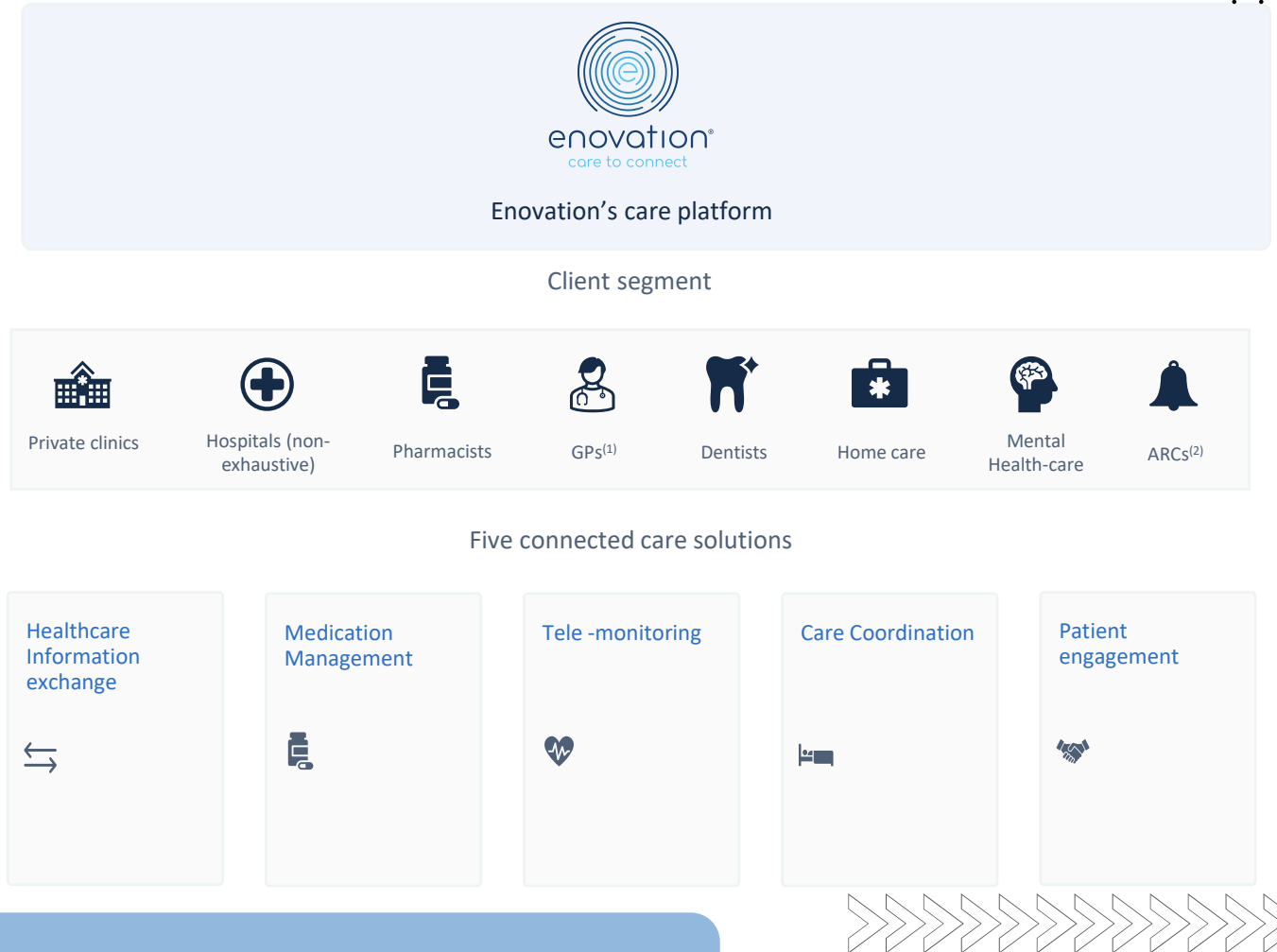
Bridging the Social and Health Care divide with a joined-up digital solution.

Supporting prevention and hospital avoidance in the home.

Efficiently managing the patient journey.



At Legrand Care we are
bridging the GAP between
Health & Social Care





Navigating the Digital Transition

East Riding of Yorkshire is a unitary council in the Yorkshire region, covering a diverse area with multiple towns and villages along the coast and in the countryside.

It is one of the largest local authorities in the country by population and area.

With more than 26 percent of its population aged 65 or over

6000 Alarms

4G Digital Alarms
deployed in 4 month

SAAS ARC

Including mCare
Responder App

Pulse BI Dashboard

Total estate control &
Supporting
ADL

Warden Call Solutions

Fully Digital

TMS

Total Managed Service
Complete peace
of mind



In Summary

01

Global business with established links to the Northeast
Continued long-term Investing in the Northeast

02

A business focused on supporting people age in place with a complete ecosystem of solutions:

At Home Alarms

Warden Call

Nurse Call

Alarm Receiving Centre solutions

03

Bridging the GAP between Health & Social Care with the Enovation Care Platforms – opening the true power of the digital premium



Thank you!



**DIGITALLY ENABLED
LIVES**

BUILDING CONNECTED COMMUNITIES

