

TEC Sector Development

1. **Proactive & Preventative TEC as standard**
2. **Digital Healthcare & TEC**
3. **Integration & Data**





Medequip Connect

- Supporting 50,000+ people nationwide
- Assessment, Installation, Maintenance, Monitoring, Response, Proactive & Preventative TEC
- Proactive & Preventative TEC service delivery model operating at scale



Proactive & Preventative TEC

Service at scale

- 7x uniquely tailored locally integrated services (1,000+ people, including self-funders)
- Dedicated Proactive Intervention Team analysing real-time insights
- Clinical Assessment model and Escalation Pathways fully established
- ATRS and UCR integration
- LGC and Social Care Top 30 award winners



Department for
Science, Innovation
& Technology



1. Proactive & Preventative TEC as standard

Moving away from reactive only models

- Benefits realisation demonstrating 4/5 x ROI being achieved
- CQC inspections focusing on benefits of TEC
- Contract specifications to set out Proactive & Preventative for all packages of TEC
- Data integration to be clearly defined
- Quality Standards Framework to evolve



2. Digital Healthcare & TEC

Integration with Digital Healthcare models

- Facilitating hospital discharge and treatment at home
- Increased use of healthcare technologies – Health & Fitness, Medication Compliance, Video Consultation/Triage, Health Monitoring
- TEC data supporting healthcare services
- Management of long-term complex health conditions



3. Integration & Data

Harnessing the power of TEC data

- Health baselines established using Machine Learning, variations detected over time
- Integration of suppliers & devices
- TEC data utilised in Primary Care Services and Community Services
- Community Equipment demand forecasting
- Improved oversight and people 'only having to tell their story once!'





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