



Legrand | Care **We care about people who care**

Legrand | Care is a new brand specialising in the innovative development of connected solutions for the health and social care sectors.



TSA™

The voice of technology
enabled care



My home, my care, my way

24 January 2023, 09:00 – 15:00

Murrayfield Stadium

Roseburn St, Edinburgh EH12 5PJ

Legrand Care is Global



Present in over 40+ countries



Working with over 500+ stakeholders & partners



235 employees with offices in UK, France, Spain, Sweden and Germany



3 million+ Connected Individuals



Handling over 25 million events monthly



€65+ million turnover

A powerful integration

More than 40 years of knowledge and experience integrated within one brand.

Legrand care is born from the integration of the brands that make up the Assisted Living and Healthcare (AL&HC) business unit of Legrand: Intervox, Neat, Tynetec, Jontek and Aid Call.

With more than 40 years of knowledge and experience the brands are brought together with **shared values** under a common **strategic vision**.

 INTERVOX

neat

tynetec

Jontek

Aidcall
A brand of  legrand®

Care home and hospitals solutions

Personalised solutions with efficient processes



Independent at home solutions
Living independently and safely at home



Grouped living solutions
Independent living in supported care environments

The Digital Journey in Scotland

2018 Pathfinders Scottish Government - Answerlink - Multiple environments

2019 Building on the success of Pathfinders - Digital Reviews and Digital Upgrades

2020 White Paper - Unleashing the Digital Premium – Good Governance Institute (GGI)

2020 Reach IP - Scottish Digital Office - Security Assessment scheme

2020 "Test of Change" Reach IP & IP Answerlink

Open IP Protocols: BS8521-2:2020 also known as the NowIP / European TS50134-9:2018 based on SCAIP

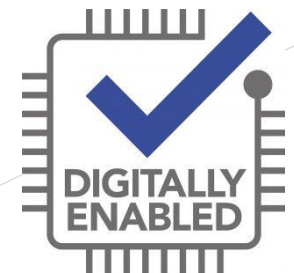
2020 TS50134-9 IP Alarm Demonstrations - UK wide

2021 Remote Working – Mobilisation

2022 White Paper - Resetting the Digital Premium – Good Governance Institute (GGI)

2022 Digital Reviews and Upgrades (95% of Answerlink customers IP ready)


2023 Evolution of Digital TECs (AI, Responder App, Telehealth)



Legrand | Care

My Confidence, My Trust, My Choice


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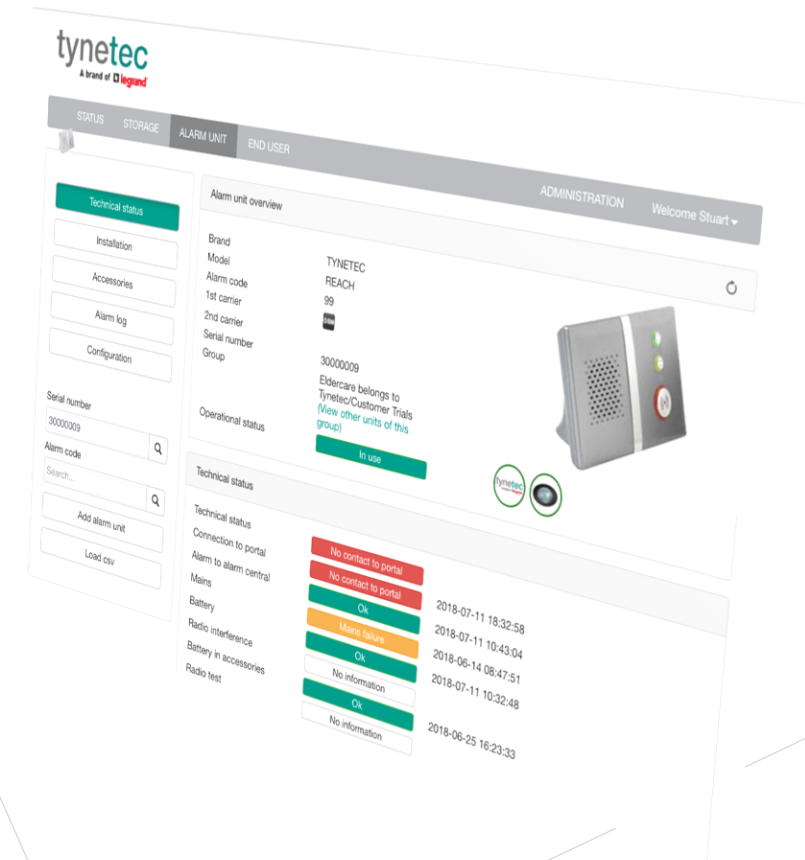
Reach IP - At-Home Alarm

- In excess of 30K deployed in the UK
- First Digital Dispersed Alarm to be listed on Scottish Digital Office Security Assessment Scheme
- Structured ongoing training and support
- Connectivity included in the price
- Meeting stringent standards for safety-critical systems
 - EN50134-3
- Available direct or through multiple frameworks and procurement portals (NHC, PFH, Scotland Excel, DPS)
- Pulse - Evolving CMP/DMP
 - Technical Status / Updates
 - Group reporting
 - Platform to build upon



My Confidence - Pulse CMP/DMP

- Commissioning to Decommissioning
- Aesthetics Control - Lights sound
- Digital notifications - Proactively informed
- Data – Meaningful data with 5 levels of importance
 - Training and Support
 - Daily Reporting
- Group Reporting - CSV Files
- Technical Status Reporting – Better communications
- Business Information (BI) Tools

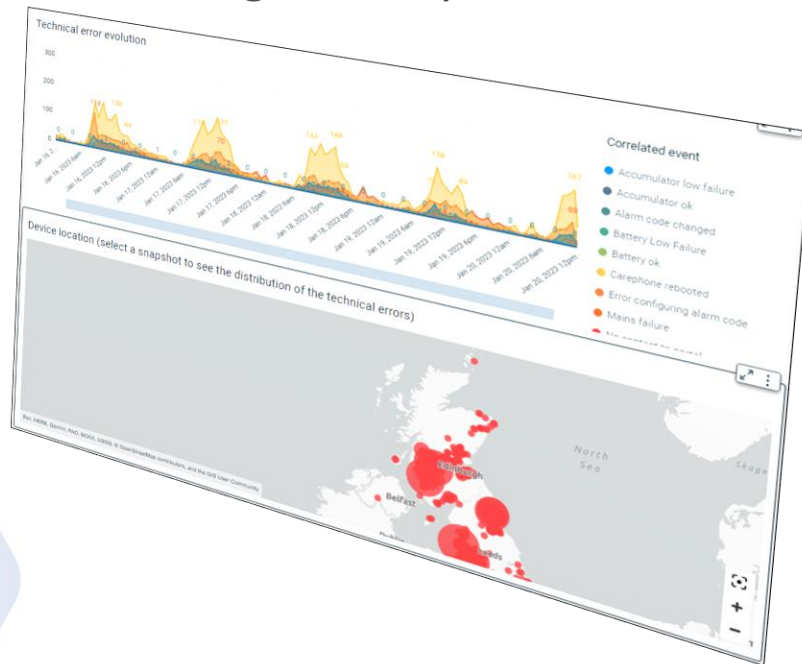


My Confidence

“I feel safe and confident that my equipment is monitored and reliable “

My Confidence - Business Information (BI) Tools

- Common Dashboard:
 - Signal analysis, Technical errors analysis, Carephone Status



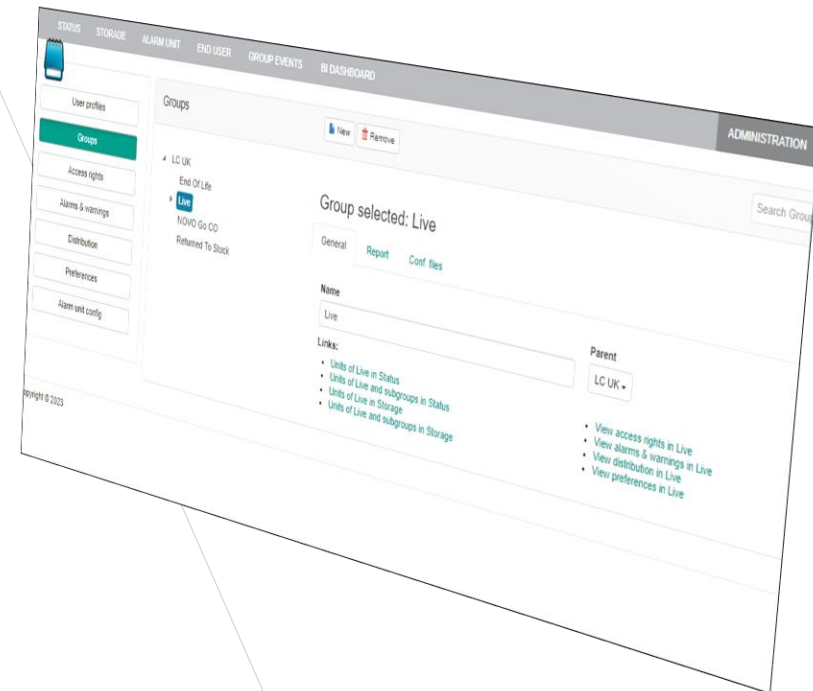
My Confidence

“This insight is invaluable”

“I can see a real potential in supporting proactive telecare”

My Trust – Group Reporting

- Technical Status Reporting
 - Current and historic
- Group reporting
 - Reboot
 - Connection the to portal
 - Carrier status
 - Mains status
 - GSM information
 - Signal strength



My Trust

"I feel safe and trust that the service is concerned for my safety at all times"

My Choice – Novo Go

NOVO Go is a new, innovative, mobile telecare solution that encourages independent mobility outside the home, whilst maintaining a professional support and response service.

This modality opens the doors to a whole new dimension of Technology Enabled Care.



My Choice – Novo Go

- Portable mobile telecare -modern design.
- Ease of use and wearing comfort meeting all telecare standards.
- **Plug and Play out of the box**
- **Always connected**, updated, safe:
 - Comprehensive management and real-time monitoring on CMP/PULSE.
- Dual positioning technology :
 - supports location, geo-fencing and tracking.
- Automatic **Inactivity supervision** combined with daily button function for the best care.



My Choice

"I was concerned that when leaving home, I would have no one to support me outdoors"

"The NOVO go gives me choice. Fantastic"

**Thank you for
Listening**

**We are stronger
together**



Legrand Care solutions for a life full of vitality and freedom